

# PRESS RELEASE

## SLIGRO FOOD GROUP THIRD QUARTER 2012 TRADING UPDATE

Sligro Food Group's sales for the first three quarters of 2012 (39 weeks) totalled €1,815 million, an increase of 2.6% (Q3: 3.6%) compared with the sales of €1,768 million in the same period in 2011

Total sales can be analysed as follows (x € million):

	Q3		Q1-3	
	2012	2011	2012	2011
Food retail	207	196	624	602
Foodservice	398	388	1,191	1,166
Total	605	584	1,815	1,768

All sales growth was achieved organically.

Total sales in food retail were 3.6% higher (Q3: 5.3%). Growth in like-for-like sales at the EMTÉ supermarkets was 3.3% (Q3: 5.3%). The number of stores remained virtually unchanged. Total sales growth in foodservice turned out at 2.1% (Q3: 2.7).

Sligro Food Group outperformed the market by a substantial margin in both segments. The foodretail market grew 1.6% and the foodservice market shrank by an estimated 2% in the first nine months of the year. In addition, EMTÉ was named the most customer-friendly supermarket chain in the Netherlands.

### Outlook

With the economic prospects remaining poor for businesses that depend on consumer spending in the Netherlands, we can expect sustained pressure on sales and intense price competition. While the outlook remains relatively uncertain for spending volume in the fourth quarter, which is an important period for Sligro Food Group, the trend in the third quarter gives us full confidence that we will meet the forecast of full-year net profit of €65 million in 2012 that we gave at the time of announcing the half-year figures.

The 2012 sales figures will be announced on 2 January 2013 and the full 2012 figures will be published on 24 January 2013.

Sligro Food Group encompasses food retail and foodservice companies selling directly and indirectly to the entire Dutch food and beverages market. Sligro Food Group aims to be a quality business that achieves sustained and controlled growth for all its stakeholders.

Sales in 2011 totalled €2,420 million, generating a net profit of €78 million. The group employed close to 5,900 full-time equivalents.

Veghel, 18 October 2012

*On behalf of Sligro Food Group N.V.*

*K.M. Slippens  
H.L. van Rozendaal  
Tel. +31 413 343 500  
www.sligrofoodgroup.com*

